

# INFIN Canada Breakfast Briefing Outlook for Infrastructure Investment 2019

Date: 08.30-09.30, Wednesday 30th January 2019

Venue: The Omni King Edward Hotel, Sovereign Ballroom, 37 King Street East, Toronto, M5C 1E9



**08.00-08.30** Delegate Registration, Networking, Breakfast Buffet

**08.30-09.30** Panel Discussion

Panel Moderator:

- **Colin Ground**, Partner, Cassels Brock

Panel Members:

- **Lee Clayton**, Vice President, Global Strategic Initiatives, PCL Constructors Canada Inc.
- **Rafael Castro**, Head Business Development, Acciona Concessions, Canada
- **Joey Comeau**, Senior Vice President, EllisDon Capital
- **Eric Tilley**, General Counsel, Infrastructure Ontario

**09.30**

Close of Panel Session, Post Event Networking + Coffee

## JOEY COMEAU

SENIOR VICE PRESIDENT, CAPITAL SERVICES, ELLISDON



Joey Comeau is Senior Vice President, Capital Services at EllisDon, a construction and services company with approximately 2,500 employees and \$3.5 billion in annual construction volume. Capital Services acts as the developer and equity arm for EllisDon on AFP/P3 projects and has been involved

in over 90 AFP/P3 projects with a capital value of \$19 billion since 2004. The projects range in assets classes such as healthcare, justice, civil, education and accommodation. Joey joined EllisDon Capital Services in 2014 and has been directly involved in bidding and closing over 18 projects including the Edmonton Valley Line LRT, Eglinton Crosstown Light Rail Transit line, Saskatoon Civic Operations Centre, Penticton Regional Hospital, VivaNext BRT, and Joseph Brant Hospital.

On the real estate front, EllisDon has begun developing and investing in specific real estate asset classes such as mixed-use transit oriented developments, student housing/rental apartments, long term care homes and data centres.

## LEE CLAYTON

VICE PRESIDENT, GLOBAL STRATEGIC INITIATIVES, PCL CONSTRUCTORS CANADA INC.



As vice president of Global Strategic Initiatives, Lee's responsibilities encompass alternative finance (AFPs) and public-private partnerships (P3s) across the PCL family of companies, with a focus on the commercial and contractual aspects of these arrangements. Lee joined PCL in 2008 and

have over 30 years of experience in the construction industry. Lee has been involved in securing circa \$10.0B of AFP projects in Canada, UK and Australia.

Lee has experience in the health, leisure, education, justice, defence, and heavy civil sectors. Lee started his career as a site engineer for one of the UK's largest contractors; a site engineer, site agent, estimator and then a regional operations director, for a mid-sized privately-owned building, civil and engineering contractor based in the UK; and a divisional chief executive for one the UK and Europe's largest P3 owners, operators and managers of the public sectors infrastructure assets.

Lee has a Master of Science degree in construction law, a Bachelor of Law degree LLB (Hons), a higher national certificate (HNC) in building studies, and a business and technology education council diploma (BTEC) in building and civil engineering.

## RAFAEL CASTRO

HEAD BUSINESS DEVELOPMENT, ACCIONA CONCESSIONS



A global provider of sustainable infrastructure and renewable energy services in more than 40 countries, ACCIONA has successfully delivered large infrastructure projects across Canada since 2001. Our leadership and expertise span the entire value chain from research and development through construction, finance, operation and maintenance of projects. Currently involved in some of Canada's largest infrastructure projects, ACCIONA delivers solutions that contribute to the economic and social progress of the communities in which it operates. ACCIONA Concessions is one of the leading companies in the private development of infrastructure worldwide, both in terms of number of projects and turnover.

Rafael Castro joined ACCIONA Concession's headquarter in early 2008 and was initially involved in projects in Spain and South America. Soon thereafter, his primary focus became the development of P3 projects in Canada, to where he relocated in 2009. During the last 10 years, he has managed projects throughout all development phases from inception, bid management through the design, construction and onto the O&M stage. In representation of ACCIONA Concessions, he was directly involved in taking the NA30 Highway in Montreal and the Rt. Hon. Herb Gray Parkway in Windsor successfully from construction onto operations. Currently, Rafael is based in Toronto and is the Head of Business Development for ACCIONA Concessions in Canada. Rafael holds a Bachelor of Commerce degree from McGill University and an MBA from Madrid's Instituto de Empresa. He is fluent in English, Spanish, Portuguese and French.

## **ERIC TILLEY**

---

GENERAL COUNSEL, INFRASTRUCTURE ONTARIO



Eric Tilley, General Counsel, joined Infrastructure Ontario in 2010 and has been leading the Legal Services team since late 2014. As General Counsel he is responsible for all legal affairs and services being delivered at IO. He also leads the Transaction Finance team and the newly formed Dispute Management Office at IO.

As the head of the transaction structuring and legal teams, Eric leads a team of professionals that advises on strategic matters related to risk allocation, project structuring and market conditions. His team is responsible for providing transaction structuring for all phases of projects and transactions, including structuring, procurement, negotiation, implementation and delivery. Further, through the Dispute Management Office, his team ensures the consistent treatment of disputes as they arise.

Eric joined Infrastructure Ontario in 2010 after having practiced commercial real estate law for both McMillan LLP and Goodman and Carr LLP.

Eric obtained his LLB from the University of Ottawa in 2004 and was called to the Ontario Bar in 2005.

## **COLIN GROUND**

---

PARTNER, CASSELS BROCK & BLACKWELL LLP



Colin is a partner in the Business Law Group of Cassels Brock and is the Chair of the Infrastructure and Project Finance Group at the firm. He practises in the areas of project finance, infrastructure, mergers and acquisitions, private equity, corporate finance and commercial law. Colin has acted

on many major public-private partnership and alternative financing and procurement transactions. Colin has advised sponsors, equity investors, contractors, service providers and public authorities in connection with such transactions. In addition, Colin's practice involves financings and mergers and acquisitions with both public and private companies. Colin also provides legal advice on a wide range corporate, commercial and other transactional matters.