

Thursday 9th March 2017



# First Nations - Financing and Funding New Infrastructure with P3's

Date: 08.30-09.30, 9th March 2017

Venue: Gowling WLG,  
100 King St W #1600, Toronto, ON M5X 1G5

08.00-08.30 Registration, Networking over continental breakfast

08.30-09.30 Panel Session

Panel Moderator: Myron Dzulynsky, Partner, Gowling WLG

Panel Members:

Jeff Moore, Assistant Deputy Minister, Policy and Communications, Infrastructure Canada

Gaurav Mittal, Vice President, Private Debt investments, Canada Life

Richard Lee, Managing Director - Project Finance & Infrastructure, Manulife Financial

Mat Hoppe, Acting Executive Director, Ontario First Nations Technical Services Corporation

Michael Lindsay, Global Director, Infrastructure Planning & Advisory, Hatch

Chris Benedetti, Principal, Sussex Strategy Group

09.30 Close of Session and Networking / Coffee

## **RICHARD LEE**

MANAGING DIRECTOR, PROJECT FINANCE & INFRASTRUCTURE GROUP, MANULIFE



Richard Lee is Managing Director in Manulife's Project Finance & Infrastructure Group responsible for both infrastructure equity investments and project debt financings. Richard joined Manulife in 2005. Prior to Manulife, Richard worked at Veolia Water, Sithe Asia, CH2M Hill, Probyn & Company and Royal Bank of Canada. Richard has over

26-years experience in advising, investing, developing and lending in power generation, transportation and water and wastewater infrastructure sectors. Richard obtained an M.B.A. from York University in Toronto and B.A.Sc. in Mechanical Engineering from University of Toronto.

## **GAURAV MITTAL**

VICE-PRESIDENT, PRIVATE DEBT INVESTMENTS, CANADA LIFE



Gaurav has over 22 years of credit evaluation, risk management and auditing experience. He leads the Private Debt Investments team in Toronto. He joined Canada Life in the public bond credit group in 2002 after completing his MBA. Prior to this he worked as an auditor in India, Middle East and Canada. He completed a Bachelor of Commerce degree at University

of New Delhi and a Masters of Business Administration from University of Western Ontario. He earned his Chartered Accountant designation in India in 1996 and a Chartered Financial Analyst designation in 2004.

With assets of more than \$8.4 billion, GWL's Private Debt Group is one of the leading providers of traditional and customized private debt solutions in the Canadian marketplace. We source transactions directly, and through a number of agents and brokers. We act as an underwriter, a sole lender, as a member of a "club" deal with a small number of investors or as purchasers of broadly marketed private placements.

## **MICHAEL LINDSAY**

GLOBAL DIRECTOR, INFRASTRUCTURE PLANNING & ADVISORY, HATCH



Michael Lindsay is the Global Director, Infrastructure Planning & Advisory at Hatch. As an expert in planning and financial advising for major public and private sector clients, Michael plays a leadership role in further strengthening the company's enhanced, globally-connected infrastructure business. He has significant experience in commercial transactions

related to the financing, development, and divestiture of public assets. Michael has worked with various companies to develop structured public-private partnerships in connection to critical new infrastructure and contracted private entities to deliver government services through a range of alternative service delivery arrangements.

## **JEFF MOORE**

ASSISTANT DEPUTY MINISTER, POLICY AND COMMUNICATIONS, INFRASTRUCTURE CANADA



Jeff Moore is the Assistant Deputy Minister, Policy and Communications at Infrastructure Canada. He joined the Department in February 2014.

Jeff most recently held the position of Vice-President of Policy, Partnerships and Performance Management, which includes responsibility for Communications, at the Federal Economic Development Agency for Southern Ontario (FedDev). Previous to this, he was Vice-President of Infrastructure and Intergovernmental Affairs for FedDev.

Jeff has had a very accomplished career in the federal government, spanning over 20 years. He has held various positions such as the Director of Research and Development at Health Canada, Director of the James Bay Implementation Office at Indian and Northern Affairs Canada and Director General of Aboriginal Relations Office at Human Resources and Skills Development Canada.

Once Jeff joined Industry Canada, he became the Executive Director for various offices starting in Aboriginal Business Canada, followed by moves to Technology Partnerships Canada and the Industrial Technologies Office. He then became the Director General of Sector Programs and Operations.

Jeff attended the University of Ottawa, where he obtained a Bachelor of Science in Biochemistry, a Bachelor's degree in Physiology and a Master's degree in Physiology.

He is married to Mary Elin and they have two children, Sarah and Meghan.

## **MYRON B. DZULYNSKY**

PARTNER CO-HEAD OF TORONTO BUSINESS LAW DEPARTMENT, GOWLING WLG



Myron Dzulynsky is recognized as a transaction lawyer with broad sectoral experience, with a particular focus on energy and infrastructure projects, M&A and financing. Myron is also recognized for his experience in private investment fund formation for both sponsors and investors, as well as for acting for investment funds in downstream transactions.

Myron is highly regarded for his creative structuring skills, as well as his ability to lead complex and difficult transactions. As a result, in some cases, he effectively acts as a senior member of the client's deal team.

Myron is rated by major legal directories such as Lexpert and Legal 500 Canada, and speaks and publishes on various topics.

Within Gowling WLG, Myron is a member of the executive of the Energy, Infrastructure and Mining Group and is the former co-head of Toronto's Business Law Department. He is also the former head of the firm's Private Equity and Venture Capital Group.

# SPEAKER PROFILES

## MATHEW HOPPE

ACTING EXECUTIVE DIRECTOR, ONTARIO FIRST NATIONS  
TECHNICAL SERVICES CORPORATION (OFNTSC)



Mathew Hoppe is the Acting Executive Director for the Ontario First Nations Technical Services Corporation (OFNTSC). Prior to assuming this role, he was the engineering manager for seven years.

He is a member of the Kitchenuhmaykoosib Inninuwug First Nation (Big Trout Lake) and prior to joining the OFNTSC, Mathew was employed at the Shibogama First Nation Council for six years and served as the Technical Services Director for three years. He is an expert with First Nation community infrastructure, community development capital needs and liaising with various levels of First Nation governments and organizations.

## CHRIS BENEDETTI

PRINCIPAL & HEAD, ENERGY AND ENVIRONMENT  
PRACTICE, SUSSEX STRATEGY GROUP



Chris Benedetti is a Principal with Sussex Strategy Group, and Head of its Energy and Environment Practice. With experience in both federal and provincial governments, Mr. Benedetti provides an in-depth insight and expertise into various policy development and political processes, and brings to Sussex an extensive background in strategic

communications and public affairs.

Mr. Benedetti has advised a diverse range of domestic and international clients. Since 1999 he has led client efforts related to energy-related policy, regulatory and procurement matters. His clients have included equipment suppliers to manufacturers and developers, in solar PV, wind generation, biogas, waterpower, thermal (gas-fired) and nuclear generation. These clients have successfully developed over 6,000MW of generation in Ontario, as well as expansions of transmission and distribution infrastructure. Mr. Benedetti has helped clients not only better understand the policy and political imperatives that are the basis for decisions surrounding system planning and procurement, but have also assisted in working with government and its agencies to amend policies where and when warranted; in complying with various rules and requirements; and in liaising with affected local stakeholders and communities.

Mr. Benedetti has also led public affairs efforts on behalf of clients in areas such as health care and biotechnology; agriculture; public-private partnerships; international trade and investment; and government procurement. In addition to his sector expertise, Mr. Benedetti is an expert in the area of public administration and political affairs. He has spoken at numerous conferences on government relations and has been published in several leading journals. While managing the interests of several high-profile public and private sector clients, Mr. Benedetti also serves as a Board Director of the Association of Power Producers of Ontario; Board Director of Toronto ZooShare Biogas Cooperative; Board Director of the Empire Club of

Canada; and Past Chair of the Recycling Council of Ontario. He has also served as a Director and Vice President of the Canadian Institute for Environmental Law and Policy; President of the Public Affairs Association of Canada; and Senior Advisor to the Canada-Europe Roundtable for Business.

Prior to joining Sussex, Mr. Benedetti was Vice President and Government Relations Practice Leader for a global public affairs and communications company. He has also held several positions in the federal government with the Department of Foreign Affairs and International Trade and as a political advisor within the House of Commons and the Senate of Canada.

Mr. Benedetti holds a BA in law and a BA (High Hons.) in political science from Carleton University, and an MA in political science (International Relations) from McMaster University and the University of Bath, England. Active in his local community, Mr. Benedetti is Past President of Horizons for Youth, a United Way agency and one of Toronto's largest youth shelters, and a former Director for Common Ground Co-Operative, providing business training opportunities for individuals with development disabilities.