



INFRA FINANCE
BREAKFAST CLUB

NORTON ROSE FULBRIGHT



ACTIVITY IN THE EUROPEAN SECONDARY MARKET FOR INFRASTRUCTURE ASSETS AND OPTIONS FOR PROJECT REFINANCING/ FINANCING INFRASTRUCTURE ASSET ACQUISITIONS

Date: 08.30-09.30, Tuesday, 19 April 2016

Location: Norton Rose Fulbright LLP, (TaunusTurm) Frankfurt am Main, Taunustor 1, 60310 Frankfurt am Main

08.00-08.30: Registration, Networking & Continental Breakfast Buffet

08.30: INFIN and Norton Rose Fulbright LLP Welcome

08.30-09.30: Panel Discussion

Moderator:

Anthony Morton, Partner, Norton Rose Fulbright LLP

Panel Members:

Frank Schramm, Co-CEO, BBGI

Thanos Babanikas, Managing Director, Unicredit Bank AG

Lars Warrink, Vice President Infrastructure Finance,
HOCHTIEF AG

Christoph Holzer, Investment Director,
Allianz Capital Partners

Bernward Kulle, Board Member, ÖPP Deutschland AG

Arnd Baumgard, Head of Infrastructure Project
Finance, Germany Austria & Switzerland, SG

09.30: Close of Panel Discussion & Moderator's Concluding Comments

09.30-10.00: Post Event Networking & Coffee



SPEAKER PROFILES

THANOS BABANIKAS

MANAGING DIRECTOR, DEPUTY HEAD OF PROJECT FINANCE & CAPITAL ADVISORY, UNICREDIT BANK AG



Thanos has over 19 years of investment banking and structured finance experience. He has been with UniCredit since 1996 and has been responsible for originating and arranging over 30 transactions and financial advisory mandates in project and asset based finance including the A-Model motorway program in Germany and several bespoke infrastructure

PPPs in Europe. The Project Finance & Capital Advisory team enhances UniCredit's decades long service to corporate and institutional clients. It bundles industry, modelling and credit know-how in project finance advisory across the infrastructure, PPP, power and renewables sectors and improving the debt value chain towards new instruments and distribution channels such as project bonds. Thanos is a graduate of the National Technical University of Athens, Electrical and Information Engineering and of the Imperial College London with a degree in Telecommunications and Mathematical Finance. Language skills: German; English and Greek.

ARND BAUMGARD

DIRECTOR, HEAD OF PROJECT FINANCE, GERMANY, AUSTRIA & SWITZERLAND, SOCIÉTÉ GÉNÉRALE (SG)



Arnd Baumgard joined SG in January 2008, as a head of the Infrastructure Project Finance team. His 20 years experience in the infrastructure and transportation markets includes arranging bank debt, advising sponsors and developing business plans for large scale infrastructure transactions.

Previous positions include Head of Business Planning and Financing at Berlin Airports as well as Senior Manager Project Finance with HOCHTIEF where he was responsible for raising finance for infrastructure projects and major airport acquisitions. Arnd started his banking career in the project finance department of Helaba. He holds a joint Masters degree in Mechanical Engineering and Business Administration from the Technical University of Darmstadt.

CHRISTOPH HOLZER

INVESTMENT DIRECTOR, ALLIANZ CAPITAL PARTNERS



Christoph is an Investment Director in the Direct Infrastructure Investment team at Allianz Capital Partners. He has 9 years of investment experience on the private investment side and has worked across a wide variety of sectors including energy and transport infrastructure, greenfield projects, telecom infrastructure as well as private

equity businesses.

He is presently responsible for origination, structuring, due diligence and execution of mid- to large infrastructure transactions. Christoph has the day-to-day asset management responsibility for two investments. He is a director on the board of directors of Porterbrook Rail Finance, one of three Rolling Stock Leasing Companies in the UK, as well as a shareholder director of holding and group companies that own the Tideway Tunnel in London.

Furthermore, he held several board observer roles in private equity and mezzanine investments of ACP in the past. Prior to joining Allianz Capital Partners in 2008, Christoph was a Senior Consultant with PricewaterhouseCoopers in the Corporate Finance and Transaction Services division.

BERNWARD KULLE

BOARD MEMBER, ÖPP DEUTSCHLAND AG



Since January 2012, Bernward Kulle is member of the executive board of ÖPP Deutschland AG (Partnerschaften Deutschland). His fields of expertise are public-private construction projects in building and infrastructure segments as well as renewable energies. Previously, Bernward was executive director of HOCHTIEF Concessions AG, responsible

globally for all PPP-investments (25 PPP-projects of social infrastructure, 8 road-PPP-projects, 2 renewable energy-projects). Between 2005 and 2011 he served as founder and CEO of HOCHTIEF PPP Solutions. Bernward Kulle was responsible for the development of nowadays 6 business units in Europe, North and South America and approximately 170 employees. He has a degree in law and economics.

ANTHONY MORTON

PARTNER, NORTON ROSE FULBRIGHT LLP



Anthony Morton is a banking lawyer in the Frankfurt office. He advises financial institutions, companies and funds in the areas of project / infrastructure finance, restructurings, general banking matters, export finance and acquisition finance. Anthony studied law at University of London (LL.M.) and finance at London Business School. He is

admitted as solicitor in England & Wales and speaks English and German.

FRANK SCHRAMM

CO-CEO, BBGI



Frank Schramm, 47, German, has worked in the Public Private Partnership (PPP), investment banking, and advisory sectors for 20 years. In 2011, Mr Schramm became Co-CEO of BBGI, a company listed on the London Stock Exchange (LSE). BBGI currently manages a global portfolio of 38 infrastructure investments, located in Australia, Europe and North

America, with a market capitalisation of circa €730 million.

Prior to BBGI, as a Co-Managing Director of the European PPP Operations with the Bilfinger Project Investments (BPI) Group, Mr Schramm was responsible for over 70 staff members, all development activities, and the asset management of over 20 infrastructure investments, with an investment volume of circa €4 billion.

Mr Schramm also worked in investment banking for Macquarie Bank, as well as for Deutsche Anlagen Leasing in Germany before moving to the BPI Group.

LARS WARRINK

VICE PRESIDENT, INFRASTRUCTURE FINANCE, HOCHTIEF AG



Lars Warrink joined HOCHTIEF in 2008 and has worked on numerous road and renewable energy projects in Europe. Lars is in charge of HOCHTIEF's project finance activities in Benelux, where he inter alia led and coordinated sponsors' work with regards to finance on the A1/A6 project which closed in 2013. Prior to joining HOCHTIEF Lars worked

on various infrastructure projects in Asia, Africa and Eastern Europe for the KfW-subsiary DEG. He holds a degree in Economics from the University of Cologne and an MBA.