

Tuesday 29th January 2019

INFIN Germany Breakfast Briefing

'Outlook for European Infrastructure Investment 2019'

Date: 08.30-09.30, Tuesday 29th January 2019

Venue: KFW IPEX-Bank, Zeppelinallee 8, 60325 Frankfurt am Main

08.00-08.30 Registration, Networking

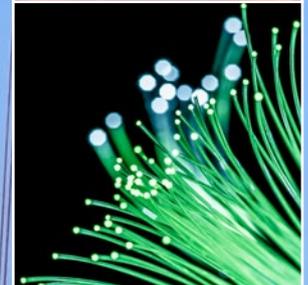
08.30-09.30 Panel Members:

- **Frank Dornseifer**, Geschäftsführer, Bundesverband Alternative Investments e.V. (BAI)
- **Gerd Simon**, Co-Gründer und ehem. Geschäftsführer, InterXion Deutschland
- **Frank Schramm**, Co-CEO, BBGI
- **Tim Hartwig**, VP Project Finance, HOCHTIEF AG

Moderator:

- **Christian Bevc**, Managing Director, KfW IPEX-Bank

09.30 End of Panel, Post Event Networking



FRANK SCHRAMM

CO-CHIEF EXECUTIVE OFFICER, BBGI S.A.



Mr. Schramm was actively involved in the establishment and initial public offering (IPO) of BBGI in 2011 and the subsequent growth from 19 investments at IPO to 48 investments. BBGI is a London listed company and currently manages a global portfolio of infrastructure investments, located in Australia, Europe and North America, with a market capitalization of

c. GBP900 million.

As Co-CEO, he is responsible for overall strategy and management of the company. He is one of three members of the management board and sits on the Investment Committee. Additionally, he is a shareholder representative or holds directorships in key investments of BBGI.

Mr. Schramm has worked in the infrastructure sector, investment banking and advisory business for over 23 years. Prior to his current role with BBGI, he worked at Bilfinger Project Investments (BPI), where as Co-Managing Director, he led the European infrastructure operations. In this role, he was responsible for all European development, asset management, finance and divestment activities.

Before joining BPI in November 2003, Mr. Schramm worked at Macquarie Bank in the investment banking group, with responsibility for structured finance transactions.

FRANK DORNSEIFER

MANAGING DIRECTOR, BUNDESVERBAND ALTERNATIVE INVESTMENTS (BAI)



Frank Dornseifer is Managing Director of Bundesverband Alternative Investments e.V. (BAI), the German advocacy organization for the Alternative Investment industry. He has been active for more than 17 years in various functions in investment management, capital markets and corporate law. He studied law at the universities of Bonn, Dublin (Trinity

College) and Lausanne. After admission to the German Bar in 2000 he practiced various years as attorney in an international law firm in the field of corporate and securities law before joining the German Financial Regulator BaFin as deputy head of the policy unit within the investment management department. In this function he also represented BaFin in the Investment Management Committee of IOSCO.

Mr. Dornseifer frequently publishes articles both on investment and corporate law and he is co-editor of legal commentaries on the German Investment Act and on the AIFM Directive. The finance committee of the German Bundestag, the EU commission and the European Parliament denominated him several times as expert on capital market law. Mr. Dornseifer gives frequently speeches at national and international conferences on investment and regulatory topics.

GERD SIMON

CO-FOUNDER, INTERXION DEUTSCHELAND



Gerd J. Simon is an independent advisor and cloud broker, offering embedded business strategy consulting & management consulting for digital transformation. He is an Internet veteran, business angel and mentor.

He held various management positions at European ICT & High-Tech companies, among those at EURO-LOG, Ascom and Steria. Being a co-founder & managing director at Interxion in the late 1990s, Gerd was responsible for the development of Interxion, the leading Internet hub for Germany. Since then, he supports actively the development of DE-CIX to become the world's leading Internet exchange point. His advise is very much in demand from international corporations and investors, in particular from those who are active in the cloud, respectively in hosting or in cloud hub developments globally. In this context, he also supports leading research and advisory firms in Germany and UK.

He holds a Master's degree in Economical Engineering, University Karlsruhe, Germany and lives with this family in the Rhein-Main area.

CHRISTIAN BEVC

MANAGING DIRECTOR, GLOBAL HEAD TRANSPORT & SOCIAL INFRASTRUCTURE, KfW IPEX-BANK GMBH



Christian is a trained Banker and holds a degree in Business Administration from the University of Frankfurt. Prior to his current assignment he held various management positions in both Origination & Structuring as well as in Risk Management within KfW Group and for an Investment Bank.

TIM HARTWIG

VP PROJECT FINANCE, HOCHTIEF AG



Tim has 16 years of international work experience of which 14 are in project and structured finance. Previous assignments included working in Great Britain, the US and a number of emerging markets (China, India, Sub-Saharan Africa). Before joining HOCHTIEF in Germany, Tim was with the World Bank

Group where he worked at the Washington DC headquarters and at various field offices. Since 2007, he has managed numerous international and European PPP projects in roads, airports, ports and social infrastructure, for which he structured bank, bond as well as hybrid financings. In 2014 Tim headed the Finance Team of a HOCHTIEF-led consortium which achieved financial close for the first credit-enhanced project bond in a German highway PPP (A7 North). In the subsequent year, Tim successfully refinanced an operational project which then set-off several larger scale refinancing transactions of the HOCHTIEF portfolio. The last such deal Tim closed, was the refinancing of a traffic risk tunnel project in Germany in late 2017. Tim also gained operational management experience while seconded to a Greek project company co-owned by HOCHTIEF. During his studies of Business Administration and Finance in Germany and Great Britain Tim worked for Arthur Andersen and Ernst & Young in Leipzig, Munich and Shanghai on termed assignments as well as for Roland Berger Strategy Consultants.