

**Tuesday 20th November 2018**

# **Emerging Markets for Infra Investors: Africa Project Investment Opportunities and Structures**

**DATE: 08.30-09.30, TUESDAY 20<sup>TH</sup> NOVEMBER 2018**

**LOCATION: GOWLING WLG, 4 MORE LONDON RIVERSIDE, LONDON, SE1 2AU**

**08.00-08.30**      **Registration, Networking**

**08.30-09.30**      **Panel Session**

**Moderator: Jonathan Brufal, Partner, Gowling WLG**

**Panel Members:**

- **William Barry, Managing Partner, Africa Renewable Power Fund**
- **Roland Janssens, Director, Investec Asset Management**
- **Julia Prescott, Chief Strategy Officer, Meridiam**
- **Lasitha Perera, Chief Executive Officer, GuarantCo.**
- **Emilio Cattaneo, Executive Director, Emerging Africa Infrastructure Fund**

**09.30**              **Close of Session/ Networking**

# SPEAKER PROFILES

## WILLIAM BARRY

MANAGING PARTNER, AFRICA RENEWABLE POWER FUND



Bill has over 20 years of experience as an emerging market-focused financial and business development professional. Prior to his appointment at ARCH Emerging Markets, he was the Regional Director, East Africa in charge of all regional project development and investment opportunities for eleQtra, a sub-

Saharan Africa focused project developer. Bill joined eleQtra in 2013 from ContourGlobal, an emerging market focused developer, operator and owner of electric power businesses, where he was Senior Vice President and Head of Global Construction Projects, as well as Vice President of Business Development responsible for Latin American, Sub-Saharan African and European project development and M&A.

While at ContourGlobal, he led the KivuWatt (Rwanda) lake-bed methane gas extraction project, which was awarded the Euromoney Project Finance 2011 Africa Power Deal of the Year. Prior to these roles, Mr. Barry held positions as Director of Credit Policy at the Overseas Private Investment Corporation and Senior Credit Officer at Moody's Investors Service, and was a senior professional in Merrill Lynch's investment banking division with coverage responsibility for the power and energy sectors. Mr. Barry holds a BA (Economics) from the George Washington University and an MBA (Finance) from the New York University Stern School of Business.

## LASITHA PERERA

CHIEF EXECUTIVE OFFICER, GUARANTCO



Lasitha Perera has been Chief Executive Officer at GuarantCo since 2017 and has been with the company from 2009 as Chief Investment Officer and Executive Director responsible for GuarantCo's investment activities globally.

Prior to joining GuarantCo, Lasitha was an Investment Director of Total Capital, a private equity fund, where he was responsible for new investments and represented the fund on the Boards of portfolio companies in the UK and the Nordic region. He started his career at Barclays Capital where he worked in a variety of debt capital market roles in London and New York for nearly ten years.

Lasitha holds an LLB (Hons) in Law from the University of Bristol.

GuarantCo is the guarantee arm of the Private Infrastructure Development Group (PIDG), which mobilises private sector investment to assist developing countries in providing infrastructure vital to boosting their economic growth and combating poverty. GuarantCo is a provider of contingent credit solutions aimed at enhancing the availability and role of local currency finance for infrastructure projects and developing local capital markets.

## EMILIO CATTANEO

EXECUTIVE DIRECTOR, EMERGING AFRICA INFRASTRUCTURE FUND



Emilio Cattaneo joined the Emerging Africa Infrastructure Fund (EAIF), a PIDG company, in 2015. With a capital base of just over US\$1 billion, EAIF has supported some 70 projects in over 20 sub-Saharan countries since being established in 2002. It provides long terms loans to private sector infrastructure projects across 8 sectors, including water, energy, oil and gas transportation, telecommunications, and transport.

Emilio has over 30 years of experience in international corporate finance, asset management and advisory roles. He has worked in Africa, Latin America, India, Southern Europe and London. He brings to EAIF his broad management experience in emerging markets, infrastructure and project finance. His responsibilities at EAIF include developing the business's strategy, securing deeper penetration in the sectors it lends to, and strengthening and widening relations with donor governments, private sector banks, institutional investors, and key international audiences. Emilio is the key interface between EAIF and PIDG, and supports and manages EAIF's exclusive fund manager, Investec Asset Management.

Emilio graduated in biochemistry from the University of Oxford.

## JONATHAN BRUFAL

PARTNER, GOWLING WLG



Jonathan Brufal is a partner and Head of Africa Group at international law firm Gowling WLG. Jonathan helps clients to deliver complex high value energy and infrastructure project both domestically and internationally, with over 15 years' experience working in Africa and throughout the Middle East. He has particular

experience in the power and utilities, mining and metals, infrastructure and PPP sectors, and a deep understanding of the range of funding models used around the world, both in the UK and internationally.

## JULIA PRESCOT

PARTNER & CHIEF STRATEGY OFFICER, MERIDIAM



Julia is Chief Strategy Officer of Meridiam Infrastructure and sits on the Board of Meridiam SAS. After involvement in its creation in 2005, she has been with Meridiam from its earliest days to the present time. Julia's past roles have included Head of Project Finance at Hill Samuel in London, Co-Head of Project

Advisory at Charterhouse Bank and Senior Director and Head of Eurozone Infrastructure Finance at Bank of Scotland. In addition, she is presently President of the Sustainable Infrastructure Foundation in Geneva, a non-executive director at the Emerging Africa Infrastructure Fund, Chairman designate at Frontier Africa Investment Resources, a member of the Advisory Board of Glennmont Partners, a fund focussed on renewable energy and a Visiting Professor at the Bartlett School, University College London.