

Thursday 25 October 2018

Battery Storage- Investor Ready?

DATE: 08.30-09.30, THURSDAY 25 OCTOBER 2018

LOCATION: HEARST TOWER, 300 W. 57TH STREET, NEW YORK, NY 10019

08.00-08.30

Registration, Coffee, Networking

08.30-09.30

Panel Discussion

Moderator:

- **Greg Remec**, Senior Director, Fitch Ratings

Panelists:

- **Marek Wolek**, VP, Strategy & Partnerships, Fluence

- **Genevieve Fabela**, Treasurer, The New York Power Authority (NYPA)

- **Michael Kleinberg**, Head of Section, DER and Storage, DNV GL

- **Joshua Dale**, Executive Director, Rabobank

09.30

Meeting Close, Post Session Networking

SPEAKER PROFILES

GENEVIEVE FABELA

TREASURER, NEW YORK POWER AUTHORITY



Ms. Fabela joined NYPA in 2016 where she has been leading the effort to develop financing strategies that will enable NYPA to provide low cost capital to large-scale renewable projects in New York State. In 2017, she expanded

her responsibilities and was promoted to the position of Treasurer. She is also leading the effort in creating new financing products for our distributed generation renewables and energy efficiency projects on behalf of customers. Prior to joining NYPA, Ms. Fabela established a career in project finance, strategic investments, credit analysis, and capital markets, having spent time at Black River Asset Management, GE Capital Energy Financial Services and the German Utility, RWE. She has earned a Masters in Finance from London Business School, an MBA at University of Southern California and a Masters in Engineering from Purdue University.

GREGORY REMEC

SENIOR DIRECTOR, FITCH RATINGS

Gregory Remec is a senior director in Fitch Ratings'



global infrastructure and project finance group. He manages the analytical team responsible for credit analysis and ratings for power and energy project finance transactions.

Prior to joining Fitch, Gregory was vice president of analytics at Marathon Capital, LLC, where he was responsible for structuring renewable energy and power transactions. Gregory's additional financial experience includes four years at MWH as a management consultant for power and water projects.

Gregory earned a bachelor's degree in mechanical engineering from the University of Illinois at Urbana-Champaign, and a master's degree in business administration with concentrations in finance and statistics from the Booth School of Business at the University of Chicago.

MICHAEL KLEINBERG

HEAD OF SECTION, DER AND STORAGE, DNV GL



Michael Kleinberg, PhD. is the Head of Section for DNV GL's Distributed Energy Resources (DER) and Energy Storage team. Michael has over 10 years of industry experience specializing in energy storage, microgrids, and advanced

distribution system analytics. Michael's clients include state regulators, electric utilities, market operators, project developers, and financiers. Michael has a recognized track record providing engineering analysis and technical due diligence to support investments in both utility scale and distributed energy storage projects being deployed around the world. Michael received his PhD in Electrical Engineering from Drexel University in 2015.

MAREK T. WOLEK

VICE PRESIDENT, STRATEGY & PARTNERSHIPS,
FLUENCE – A SIEMENS AND AES COMPANY



Marek T. Wolek is a Vice President at Fluence – a Siemens and AES company. Fluence is a leading global energy storage company. Marek is responsible for Global Strategy and Partnerships. His prior experience includes covering

Partnership Strategies at the AES Corporation, Infrastructure Investments at Partners Group, and Financial/M&A Advisory at PricewaterhouseCoopers. Marek has an MBA with Honors from the University of Chicago Booth School of Business and a Diplom-Kaufmann degree from the Johann Wolfgang Goethe-University in Frankfurt am Main.

JOSHUA DALE

EXECUTIVE DIRECTOR, RABOBANK



Josh Dale is an Executive Director in the Project Finance team at Rabobank. He has been working in project finance since 2010, both as lender and financial advisor across multiple sectors and regions.

In recent years, he has been focused exclusively on renewable energy projects across the Americas. He primarily finances wind and solar, but is also focusing on energy storage and anaerobic digestion (currently working on engagements in both of these sectors). He is a CFA Charterholder, holds an MBA from the Schulich School of Business and a BComm from McGill University.