

Wednesday, September 18, 2019

Transit Oriented Development:

New Opportunities for Infrastructure Investors & Real Estate Developers

DATE: 08:30 am - 10:00 am, Wednesday, September 18, 2019

LOCATION: SHEARMAN & STERLING, 599 LEXINGTON AVENUE, NEW YORK, NY 10022

08:30-09:00 Registration & Networking

09:00-09:20 Keynote Presentation: NJ TRANSITGRID Market Sounding Forum
 • **William Viqueira**, Senior Vice President, CFO and Treasurer, NJ TRANSIT

09:20-10:00 Panel Discussion:
Panel Members:

- **Tom P. Rousakis**, US Infrastructure Leader, Ernst & Young Infrastructure Advisors
- **Pierre Vilain**, New York Practice Leader and Associate Director, Steer Group
- **Nick Phillips**, Investment Director, Meridiam Infrastructure
- **Jodie Misiak**, Assistant Vice President and Strategic Initiatives Manager, Advisory Services, WSP USA
- **Andrew Rosen**, Senior Vice President, Development, The Related Companies

Panel Moderator:

• **Paul Epstein**, Partner, Shearman & Sterling LLP

10:00

Closing Comments & Meeting Close

SPEAKER PROFILES

BILL VIQUEIRA

SVP, CHIEF FINANCIAL OFFICER AND TREASURER, NJ TRANSIT



Bill Viqueira is SVP, Chief Financial Officer and Treasurer of NJ TRANSIT. In his current role, Bill manages the agency's financial reporting, risk management, cash management, Real Estate and Economic Development and Information Technology.

He has over twenty years of experience in corporate finance including ten years as an investment banker with Merrill Lynch and seven years with Lucent Technologies where he was Treasurer and head of Mergers & Acquisitions. Bill has also held the position of Chief Financial Officer at both a venture-backed company and a NYSE-listed company. Most recently, he was responsible for Treasury and M&A at Monster Worldwide.

Throughout his career, Bill has been involved in over \$30 billion in mergers and acquisitions including acquisitions of private and public companies, sale assignments, divestitures and joint ventures.

Bill has also served as a member of the Board of Directors of Intellispace, Inc. and Amper S.A (Madrid, Spain).

He received B.A. and M.A. degrees in Economics from The Johns Hopkins University. He has served as a volunteer on the advisory board for The Johns Hopkins Center for Talented Youth, Presidents Committee for the All Stars, US Fencing Youth Development Committee, NJ Division of the US Fencing Association Audit Committee and Maplewood Recreation Advisory Committee.

NICK PHILLIPS

INVESTMENT DIRECTOR, MERIDIAM INFRASTRUCTURE



Nick is an Investment Director at Meridiam, where he leads pursuits for the firm across all infrastructure classes. With over 10 years' experience in the infrastructure development space, Nick has worked in a variety of roles

across the Americas, Europe and Asia Pacific regions. Prior to joining Meridiam, Nick worked in an advisory

capacity with the public sector to develop pilot program infrastructure investment structures and as a Vice President at John Laing, where he led their entry into the managed lanes sector with their investment into the I-77 project in North Carolina. Previously, Nick worked for Cintra in business development roles in their Austin and Sydney offices and also in a corporate development capacity from their Madrid headquarters.

Nick holds a Bachelor of Science degree from Tulane University.

PAUL EPSTEIN

PARTNER, SHEARMAN & STERLING

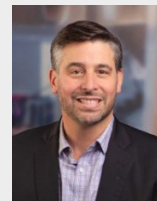


Paul Epstein is partner in the Project Development & Finance Group of Shearman & Sterling. He focuses on complex financings, projects and acquisition matters in the infrastructure and energy sectors, both domestically

and internationally. Paul represents sponsors, lenders and issuers including corporations, insurance companies, funds, and other financial institutions, both public and private, with a focus on bank financings, private placements and agency financings (including financings from USDOT, USDOE and USEPA). Paul has extensive experience advising on projects procured on a public private partnership (P3) basis.

TOM ROUSAKIS

SENIOR MANAGING DIRECTOR AND US INFRASTRUCTURE LEADER, EY INFRASTRUCTURE ADVISORS, LLC (EYIA)



Tom Rousakis is a Senior Managing Director and US Infrastructure Leader with EY Infrastructure Advisors, LLC (EYIA), an affiliate of Ernst & Young LLP.

Tom has 22 years of experience in US infrastructure finance and is a recognized authority on the growing US public-private partnership market. Tom joined EYIA in the fall of 2013 after 16 years in infrastructure investment banking for Morgan Stanley and Goldman Sachs. Tom led transaction teams from inception through execution of debt and advisory assignments, developing rating agency, deal structure and investor marketing strategies for over \$20 billion in infrastructure projects for highway and transit agencies,

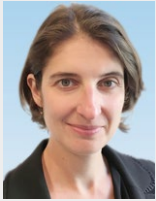
SPEAKER PROFILES

as well as universities and state and local governments generally. Tom currently leads project teams for a variety of highway, transit, multi-modal, flood control and social infrastructure projects.

Tom Rousakis received his AB from Harvard College and his MPP from Harvard's John F. Kennedy School of Government.

JODIE MISIAK

ASSISTANT VICE PRESIDENT, WSP



Jodie Misiak is an assistant vice president in WSP's Alternative Delivery Advisory Services practice, where she specializes in assessment and implementation of appropriate innovative finance, alternative project delivery,

procurement, program management and value capture strategies for state, regional, and local governments.

Before joining WSP, Ms. Misiak served as Senior Advisor at the U.S. Department of Transportation, leading the establishment of the department's Build America Bureau, which streamlines federal transportation finance programs and enhances USDOT's innovative finance outreach and capacity building for state and local governments, including best practices in public-private partnerships and value capture. Previously, she served as Director of Innovative Project Delivery at the Maryland Department of Transportation, where she led implementation of the department's public-private partnership program, policies, procurements and projects, including the recent Purple Line Light Rail Transit public-private partnership and the I-95 Travel Plazas public-private partnership.

Prior to her work in the public sector, Ms. Misiak held roles in municipal debt finance and management consulting, supporting state and local government clients with strategic planning and complex financial transactions.

She received her Master in City Planning and Master of Science in Transportation from Massachusetts Institute of Technology and her BA in International Studies from The Johns Hopkins University.

PIERRE VILAIN

NEW YORK PRACTICE LEADER AND ASSOCIATE DIRECTOR, STEER GROUP



Pierre Vilain, Ph.D. is an urban and transportation economist with 29 years' worldwide experience in transportation demand modeling, economic and financial appraisal of infrastructure projects, and the application of

economic analysis to transportation policy. Pierre is an Associate Director who leads the New York office of Steer as well as the US Economics practice. Pierre has extensive experience in transit-oriented development (TOD), and has led TOD strategic planning exercises in New York, Philadelphia and New Jersey. Pierre is an expert in estimating impacts of transit investments on real estate values and density, something he has done in the context of several comprehensive transit planning exercises. Recent applications of his work include the estimation of commercial real estate impacts of the Midtown Direct service to New York City's Pennsylvania Station.

Some examples of his consulting work in this area includes the following projects:

- Real Estate Impacts of the Panama Metro, Development Bank of Latin America (CAF)
- 2013 Citywide Ferry Study, New York City Economic Development Corporation
- Cass Street Light Rail District Plan, Trenton Department of Housing and Economic Development
- Jamaica AirTrain Corridor Development, New York City Economic Development Corporation
- Transit-Oriented Development Plan for Lower Merion – Township of Lower Merion, PA.