



# The Energy Storage Sector: An Emerging Market for Infrastructure Investors?

Date/time: 08.30-09.30, 28 September 2017  
Location: Latham & Watkins LLP, 885 3rd Ave,  
New York, NY 10022

08.00-08.30

Delegate Registration,  
Buffet Breakfast & Networking

08.30-09.30

Panel Discussion

Panel Moderator:

Eli Katz, Partner, Latham & Watkins

Panel Members:

- Toby Shea, VP - Senior Credit Officer,  
Moody's Investors Service

- Gary Greenblatt, Managing Director,  
Marathon Capital

- Troy Miller, Director - Grid Solutions,  
S&C Electric Co.

- Stuart J. Murray, Managing Director, Citi

- Anthony Licata, Executive Director,  
J.P. Morgan

- Warren Lilien, Partner, Latham & Watkins

09.30

Close of Session & Post Event Networking

## ELI KATZ

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PARTNER, LATHAM & WATKINS



Eli Katz is a partner in the New York office of Latham & Watkins and a member of the firm's Tax Department. Mr. Katz has extensive experience assisting clients on a wide range of complex transactions, including

those in the renewable energy and financial sectors. His practice is focused on energy tax incentives, project development and financing, capital raising and deployment structures, mergers and acquisitions and leasing transactions both internationally and in the United States.

Mr. Katz has repeatedly been recognized by The Legal 500 US for his work in Project Finance and Tax, as well as recommended by Chambers USA for Nationwide Projects in Renewables & Alternative Energy.

Prior to joining Latham, Mr. Katz was vice president and tax counsel at GE Energy Financial Services.

## WARREN LILIEN

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PARTNER, LATHAM & WATKINS



Warren Lilien is a partner in the New York office of Latham & Watkins. Mr. Lilien represents financial institutions and private equity sponsors in connection with all phases of the development and financing of power projects (including

gas, coal, wind, solar, biomass and geothermal-fired plants), refineries, roads, bridges, tunnels and other infrastructure projects. Mr. Lilien's experience includes the structuring and negotiation of financing arrangements, project contracts, secured commodity hedge agreements, and extensive experience in acquisitions and dispositions of power projects.

Mr. Lilien is recognized as a "Recommended Lawyer" in The Legal 500 US 2017. Who's Who Legal lists Mr. Lilien as a recommended lawyer in Project Finance, and he is also listed as a leading lawyer by IFLR1000. Mr. Lilien is recognized in Chambers USA and Chambers Global 2016 as one of the leading attorneys in the US in the project finance area.

## TOBY SHEA

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VICE PRESIDENT, SENIOR CREDIT OFFICER,  
MOODY'S GLOBAL INFRASTRUCTURE FINANCE  
GROUP



Toby Shea is a Vice President – Senior Credit Officer at Moody's Global Infrastructure Finance Group. He is responsible for a portfolio consisting of electric and gas utilities.

Prior to joining Moody's, he worked for more than 15 years in the field of credit risk relating to energy and commodities, including Senior Credit Manager at Noble Group, Head of Credit and Portfolio Analytics at RBS Semptra and Director at Standard & Poor's.

Toby graduated with a B.S. in Chemical Engineering from Johns Hopkins University and M.A. in International Relations from Tufts University's Fletcher School.

## ANTHONY LICATA

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EXECUTIVE DIRECTOR, J.P. MORGAN



Anthony Licata is an Executive Director at J.P. Morgan and is a senior transactor on the firm's Infrastructure Finance and Advisory team. Anthony has over 15 years of project and infrastructure finance experience on Wall Street.

Anthony is primarily responsible for originating, structuring and executing project financings in North and South America which involve bank loans, investment grade and non-investment grade bonds, FX and interest rate derivatives and commodity derivatives.

Anthony holds a Bachelor of Science in Accountancy from Villanova University and a Masters of Business Administration from the Stern School of Business at New York University.



## TROY MILLER

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DIRECTOR, GRID SOLUTIONS, S&C ELECTRIC COMPANY



Troy Miller is the Director of Grid Solutions at the S&C Electric Company. He has over 25 years of experience in the Power Engineering industry. Mr. Miller has lengthy experience in the application and implementation of all aspects of power electronics and power quality. Mr. Miller is the Chairman of the Board of Directors at the Energy Storage Association (ESA), and a member of the board at the National Alliance for Advanced Technology Batteries (NAATBatt). Mr. Miller is a speaker at industry events around the world covering market trends and economic benefit analysis. He has published numerous papers and articles in technical journals and media outlets. He currently has global responsibility for the Grid Solutions market segment at S&C Electric, which includes Energy Storage, VAR compensation and Microgrids.

## GARY GREENBLATT

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MANAGING DIRECTOR, MARATHON CAPITAL



Gary Greenblatt is a Managing Director based in New York City. He brings a wealth of knowledge and contacts in the power and utility space.

Before joining Marathon Capital, Gary was a Managing Director in the Global Power and Utilities Group for Dresdner Kleinwort, focusing on domestic and cross-border strategic advisory and mergers and acquisitions. In this capacity, He acted as an advisor in developing acquisition and development strategy for US and foreign companies for power, gas and related assets.

As a Managing Director at New Harbor, Inc., a boutique investment bank, Gary worked with electric and gas utility clients advising on mergers, acquisitions and strategy.

Gary also worked for Generale Bank, providing advisory services to the bank's corporate clients, and subsequently joined American Tractebel Corporation, a company which develops, invests, owns and operates independent power projects, as Vice President Finance and Treasurer.

Gary received his BA in Economics and Finance from Virginia Tech and his MBA from The Wharton School, University of Pennsylvania. He holds his Series 7, 63 and 79 licenses.